

# Exhibitor Brochure

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# INTERNATIONAL GAS EXHIBITION

**8th DOHA INTERNATIONAL GAS EXHIBITION 2013**  
**October 7 – 10, 2013 Doha Exhibition Center**

## **I. INTRODUCTION**

The 8th DIOGE will showcase the latest technologies and development of the gas industry. This will become the major meeting forum, from which commercial activities can be accomplished. This event will undoubtedly create a fantastic platform that strengthens relationships with key players and suppliers to the gas industry, where the latest products, services and areas of expertise can be showcased directly to the most influential gathering of gas professionals.

### **I.1 IMPORTANT DATES AND TIMES**

Date : October 7-10, 2013  
Location : Doha Exhibition Center  
Space : 10,000 sqm.  
Exhibition Time : 11:00am ~ 6:00pm

## **2. EXHIBITION**

### **2.1 Exhibitors Profile**

- Drilling and down-hole technology.
- Construction and engineering equipment.
- Exploration and production technology.
- Refinery technology.
- Oil & Gas transportation system.
- Geological, geophysical and reservoir evaluation technology.
- Tanks, pressure vessels, heat exchangers, compressors, pumps and condensers
- Safety system and equipment.
- Pipeline network engineering.
- Power generation equipment.
- Instrumentation, measuring and control valves.
- Marine equipment and services.
- Environment protection and pollution control.
- Forecourt marketing and petrol station equipment.
- Distillation systems and equipment.
- LNG/GTL Technology & equipment.



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- Drilling and down-hole technology.
- Chemical Engineering System.
- Data Acquisition / Processing / Transmission.
- Inspection / Testing / Quality Control Equipment
- Oil & Gas Processing Equipment.
- Pump and compressor recovery systems.
- Satellite Image Processing.
- Seismic & Oceanographic Technology.
- Submerged Arc Welding Equipment & related products.
- Computer System / Data Management System.
- Cryogenic Technology & Equipment.
- Design and Consultancy.
- Distillation System & Equipment.
- Electrical & Lighting System.
- Furnaces & industrial Ovens.
- Gas Treatment & Processing.
- Grinding and Finishing Equipment.
- Heat Exchange System.
- Laboratory Equipment.
- Material Handling & Storage Equipment.
- Meters, Gauges & Indicator.
- Offshore Well Equipment & Services.
- Turnkey Contractors.
- Valves & Fittings.
- Welding Machines & Consumables

## 2.2 WHY EXHIBIT?

- Exhibiting during the 8th Doha International Gas Exhibition is a pivotal showcase for world class technology in the fields of exploration, production and transportation of oil, gas and petrochemicals.
- Exhibiting is one of the best cost effective marketing methods, providing you with a chance to familiarize yourself with the Middle East market and its latest trends.
- Opportunities to network with local agents, source potentially new customers and expand your business in the regional market.
- Meet world leading manufacturers and suppliers.
- Market products and services to a captive audience of buyers, decision makers and influencing technicians.
- Establish good lines of communication with former customers and generate leads with new customers



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## **Additional Benefits:**

- Effectively launch new products to throughout the international Media Centre.
- Generate media coverage and increase your exposure.
- Experienced and professional show management dedicated to serving your needs.
- Free exhibitors / visitors pass for your customers and clients.
- Free Listing in Qatar Expo website.
- Free 100 word company profile listing in the official catalogue program.
- Comprehensive exhibitors manual.
- Access to full exhibition services

## **2.3 VISITORS PROFILE**

- CEO's of major and local, regional and international companies.
- Decision makers from Oil & Gas related companies.
- Purchasing Directors
- Business Development Managers
- Contractors: Drilling, Engineering, Construction, Control Solution, Insurance, Offshore and Onshore Engineers
- and Technicians.
- Government officials from Qatar and the Region.

## **2.4 WHY VISIT?**

- Visitors attend to enhance their learning experience into specific challenging areas.
- To gage what's new in the market, evaluate products and supplies, set-up supply channels, obtain technical knowledge and evaluate new industry projects.
- To meet trade association and industry press and maintain business relationships within the world's leading manufacturers of products in the Oil & Gas field

## **2.5 SUPPORT**

### **8th DIOGE will support EXHIBITORS BY:**

- Providing a launching platform.
- Arranging confirmed B2B meetings.
- Exposure on Qatar Expo.
- Providing an on-site Media Centre.
- Sponsorship Opportunities.
- Media Invitation to product launching.



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## 2.6 Booth Categories

\* Raw Space

\* Fitted Stand

### 2.6.1. Raw Space

Raw space will be presented as an open clear space for custom made stands. Please contact us for our preferred suppliers details.

### 2.6.2 Fitted stand / Shell Scheme Booths

The following items are included in each Shell Scheme Booth of every 12 sqm:

- 1 stylish table.
- 2 comfortable chairs.
- 3 spotlights located behind the fascia name.
- 1 electrical wall plug.
- Carpet (colour to be confirmed by the organizer)
- Fascia name listed along with stand number.

## 2.7 Booking Space

When booking your space at the 8th DIOGE 2013, Kindly complete the following steps:

- Complete the 8th DIOGE exhibitors form.
- Determine your booth size.
- Forward your registration form to the organizer's address.
- A booking confirmation will then be forwarded to you within 24 hours for your completion

## 2.8 Pricing

- Package A - Raw Space (USD 400 sqm)
- Package B - Shell Scheme (USD 500 sqm)





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## EXHIBITOR REGISTRATION CONTRACT

We hereby apply for : ..... square meter of stand space.

- Package A = Raw Space - USD 400/sqm  
 Package E = Fitted/Shell Scheme - USD 500/sqm

Stand Number : .....  
Company : .....  
Address : .....  
Country : ..... City : .....  
Tel No. : ..... Fax No. : .....  
Contact name : .....  
Contact Title : ..... Contact Title : .....

**We will display the following exhibits (Please provide brief description of your products/services).**

### Sponsorship :

Would you like to know more about sponsorship?

- YES  NO

### Official Catalogue :

Would you like to know more about Catalogue advertising?

- YES  NO

Name : .....  
Signature of : .....  
Director - Manager : .....  
Date : .....

### Organizer's Contact Details:

Qatar Expo  
The Exhibition Manager  
P.O. Box. 8019  
Tel. No. +974-4465-0211  
Fax. No. +974-4467-4506  
Email : info@qatar-expo.com  
Website : www.qatar-expo.com

### TERMS OF PAYMENT

\* 100% at the time of booking.  
Please take note to include \$25.00  
for bank charge fee in every transfer

Payment could be remitted  
either by bank draft or transfer to the following account

**Commercial Bank**  
P.O. Box. 3232, Doha-Qatar  
Tel. No. +974 4490222  
Fax No. +974 4438182  
Tlx: 4351 THGARL  
Swift Code: CBQQAQQA  
A/C NO. 4060-338979-001

Organized by:

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**EXHIBITOR'S MANUAL WILL BE MAILED TWO MONTHS BEFORE THE EXHIBITION**

# terms and conditions /

This agreement is made on the date specified below between the person(s) and/or company(s) hereinafter referred to as the 'Exhibitor' and Qatar Expo, hereinafter referred to as the 'Organiser' wherein:

The Organiser undertakes to promote and conduct an exhibition: Doha International Oil & Gas Exhibition, Doha Exhibition Center October 7-10 October 2013, and the Exhibitor undertakes to participate in the said exhibition and has applied to the Organizer for the right to occupy space on the terms hereinafter contained.

1. The Exhibitor hereby agrees with the Organiser to take and occupy during the course of the exhibition the space specified above.
2. This license to participate is personal to the Exhibitor and is not transferable, the Exhibitor shall not assign or sublet the stand space or any part thereof and the exhibitor may not assign or transfer any of its right or obligations under this Agreement without the prior approval or written consent of the Organizer.
3. Exhibits shall be placed within the contracted space area and shall not in any manner obstruct or be objectionable to other exhibitors or visitors.
4. The Exhibitor will be responsible for any damage to the walls or floors occupied by the Exhibitor.
5. The Exhibitor will comply with all rules and regulations of the authority having control over the building.
6. The Exhibitor will keep clean and tidy the space occupied to the satisfaction of the Organiser.
7. No electrical work will be undertaken without the consent of the Organiser and then only by an electrical contractor to be approved by the Organiser.
8. The Organiser reserves the right to refuse any application, cancel an agreement, relocate an exhibitor's stand or amend the floor plan at its discretion with valid reason.
9. The Organiser may reject, cause and/or require to be removed or stopped any display or demonstration by an Exhibitor which in the opinion of the Organiser creates a disturbance, constitutes a nuisance or is likely to lead to a prosecution of being offensive or otherwise unlawful.
10. The Exhibitor shall not be entitled to any refund in the event of cancellation of the Exhibition because of industrial action, blackouts, fire, act of terrorism, act of God or any other cause beyond the control of the Organiser.
11. All Exhibitors stands with display material above 2.4 meters must submit design August 2013.  
plans to the Organiser for prior approval before the August 2013.

## CANCELLATION POLICY

In the event of the organizer agreeing to any request for release from the agreement, the exhibitor shall be liable for all or part of the costs stated in the agreement, in accordance with the following scale:

- Cancellation more than 120 days prior to the exhibition/conference opening date: 50% of the total cost
- Cancellation more than 90 days prior to the exhibition/conference opening date: 75% of the total cost
- Cancellation 30 days or less before the exhibition/conference opening date: 100% of the total cost.

## AGREEMENT SIGNED AND WITNESSED AS FOLLOWS

We have read and agree to abide by the terms and conditions as stated above by Qatar Expo as a condition of the allotment of space.

We agree to pay the total fees as indicated by the payment details. Signing this application form constitutes a legally binding acceptance of the exhibition regulations.

12. All Exhibitors with open/raw space must submit design plans to the Organiser for approval before the August 2013.
13. All product and equipment must be insured by the Exhibitor. The Organiser is not responsible for any loss or damage to any product exhibited.
14. The courts of law of the State of Qatar shall be authorized to rule in case of any conflict in contract.
15. Exhibitor must follow the operation schedule stipulated in the Exhibitors Manual, which will be issued two months prior to the Exhibition.
16. Contracting parties for group stands are responsible for ensuring that all exhibitors within their group are fully aware of and agree to abide by these Terms and Conditions and by the Rules and regulations of the exhibition.
17. The Organizer shall not be responsible for the loss or damage to any property of the Exhibitor or any other person caused by theft, fire defect in the Exhibition Centre, storm, tempest, lightning, national emergency, civil unrest, war, labour disputes, lockouts, explosions, acts of God and general cause not within the Organizer's control or for any loss or damage sustained in the event that the opening or holding of the Exhibition is prevented, postponed or abandoned or if the Hall becomes totally or partially unavailable for the holding of the Exhibition due to any of the foregoing causes. The Exhibitor shall indemnify and hold the Organizer safe and harmless from all loss and damage to the basic fitted stand. The Exhibitor is advised to take out insurance cover for the purpose of indemnifying the Organizer as aforesaid and also to cover itself against all risk in respect of which the Organizer is expressed not to be responsible in these conditioned.

18. In no event shall the Exhibitors have any claim for damages of any kind against the Organizer in respect of any loss or damage of any kind against the Organizer in respect of any loss or damage consequent upon the prevention or postponement or abandonment of the Exhibition by reason of the happening of any of the events referred to in Condition 17 or otherwise or the Hall becoming wholly or partially unavailable for the holding of the Exhibition for reason beyond the Organizer's control and the Organizer shall be entitled to retain all sums paid by the Exhibitor or by substitution of another hall, or building or in any other reasonable manner, the Exhibition can be carried out in these Conditions shall be binding upon the parties except as to size and position as to which any modification or re-arrangement shall be determined by the Organizer.

19. The organizer cannot accept any complaint or claim against it unless it is submitted in writing to the address given below within two weeks of the closing date of the Exhibition. All claims and disputes shall be settled in Qatar in accordance with Qatar Laws and Customs.

20. In the event of a breach of any of the conditions herein the Organizer may in all cases retain all monies paid by the Exhibitor and recover further monies from the Exhibitor as provided herein.

21. No sales are allowed during the exhibition; or immediate closure of the stand



Signature of Director/Manager

Date



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Qatar Expo  
Sponsorship & Exhibitor

Gen Santos / Projects Manager

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